

# WHEN DOES YOUR LEASE EXPIRE?

If it is within 18 months, it is time to take action!

The more time you have, the more leverage you have.



Review your Business Plan

Analyze your Real Estate

Does it support your Business Plan?

YES

NO

Is it too big...too small...out of date?



What to look for when choosing an Advisor:

- Unbiased advice
- No conflict of interest
- Industry expertise
- Local knowledge
- Compensated by Landlord/Owner



Hire a Tenant/Buyer-Only Healthcare Real Estate Advisor

YES

Conduct Market Analysis

RENEW

Negotiate Amendment

Realize Benefits!



RELOCATE (Purchase or Lease)

Tour Properties

Review Demographics & Competition

Select Property

Negotiate Property Purchase/Lease

Prepare for Buildout

Start seeing patients in your beautiful new practice!



**REQUEST A FREE LEASE CONSULTATION**

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